

# TRIUMPH GATE TECHNOLOGIES

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## SD

### 1. INTRODUCTION TO SAP

- Introduction to ERP and SAP.
- Overview of SAP modules
- SAP R/3 Architecture

### 2. ENTERPRISE STRUCTURE

### 3. MASTER DATA

- Customer Master Data
- Material Master Data
- Customer Material Info Record
- Conditions Master Data

### 4. SALES DOCUMENT PROCESSING

- Working with sales documents
- Sales doc structure
- Sales document types
- Items categories
- Schedule line categories
- Customer complaints
- Credit memo request
- Debit memo request
- Invoice correction request
- returns

### 5. PRICING

- Condition technique
- Special pricing functions
  - Condition exclusion
  - Condition supplement
  - Exclusion groups
  - Condition index
  - Condition update .Price list
  - Price report .Net price
  - Manual order value

- Minimum order value
- Minimum price .Interval price
- Pallet discount
- Incomplete pallet discount
- Structured condition
- Sales deal and promotion

#### 6. FREE GOODS DETERMINATION

- Inclusive
- Exclusive
- Without item generation

#### 7. MATERIAL DETERMINATION

#### 8. MATERIAL LISTING AND EXCLUSION

#### 9. BILLS OF MATERIAL

- Single level
- Multi level

#### 10. FINANCE INTEGRATION

- Revenue account determination
- Credit management

#### 11. MM INTERGRATION

- Availability check
- Transfer of requirements

#### 12. OUTLINE AGREEMENTS

- Scheduling agreements
- Contracts
  - Quantity contract
  - Value contract
  - Service contract
  - Master contract

#### 13. SPECIAL SALES ORDERS

- Cash sales
- Rush order
- Free-of –charge delivery

#### 14. STOCK POSTING FOR INVENTORY

#### 15. LOGISTICS EXECUTION(LE)

- Shipping
- Transportation
- Route determination

#### 16. BILLING

#### 17. COPYING CONTROLS

#### 18. IN COMPLETION PROCEDURE

#### 19. SPECIAL SALES PROCESSES

- Cross-selling
- Third party order processing

- Consignment sales
- Intercompany sales
- Backorder processing
- Consignments sales
- Backorder processing
- Stock transport order
- Make-to-order production
- Item proposal
- Dynamic product proposal

## 20. OTHER BASIC FUNCTIONS

- Output determination
- Text determination

## SPECIAL TOPICS

### 21. BATCH MANAGEMENT

### 22. LOGISTICS INFORMATION SYSTEM

- Sales information system

### 23. VARIANT CONFIGURATION(VC)

### 24. INDIVIDUAL PURCHASE ORDER

### 25. REATE PROCESSING

### 26. CUSTOMER HEIRARCHY

### 27. SAMPLE PROCESS

### 28. CONFIGURING POD

### 29. CIN(COUNTRY VERSION INDIA)

### 30. GST ( GOODS SERVICE TAX)

## TECHNICAL EXPOSURE

### ABAP EXPOSURE FOR FUNCTIONALS

#### ABAP WORK BENCH:

- Data dictionary
- Table enhancement
- ABAP programming

#### ABAP REPORTS AND TOOLS:

- Classical reports
- Interactive reports
- ALVs
- ABAP query
- Function modules
- BAPIs

#### DEBUGGING:

- Techniques
- SQL trace
- Runtime analysis

#### DATA TRANSFER:

- LSMW
- BDC

#### SAP SCRIPTS/SMARTFORMS:

- Script basics
- Layout sets
- Print programs
- Sap standard scripts

#### ENHANCEMENTS:

- User exits
- Customer exits
- BADIs

#### ALES/EDI/IDOC:

- Overview
- Importance

### **PROJECT**

#### 1) LANDSCAPE:

- Sand box sever
- Quality assurance server
- Production server

#### 2) TRANSPORTATION OF REQUESTS:

- From Dev server to Qa server
- From Qa server to production server
- Imports from client to client

#### 3) ASAP METHODOLOGY FOR IMPLEMENTATION PROJECTS:

- Project preparation
- Preparing project plan
- Preparing questionnaire
- As-is study
- Business process document
- Team formation

- Project scope
- Project charter
- Kick off meeting...etc

## BUSINESS BLUE PRINT

- Finalizing landscape strategy
- Organization structure
- Data migration strategy
- Testing strategy
- Preparing BBP(AS-IS VS TO-BE)
- Preparing templates for FS
- User roles and authorization...etc

## REALIZATION

- Organizational change management
- Baseline configuration and confirmation
- Unit testing
- Preparing functional spec(FS)
- Final configuration and confirmation
- Integration testing
- Real time scenarios for FS
- Examples for users exits....etc

## FINAL PREPARATION

- Data migration
- User training
- Cut over activities...etc

## GO LIVE AND SUPPORT

- Live transactions
- Post implementation support...etc

### 4) SUPPORT PROJECT:

- Production support
- Live tickets with resolution
- Ticket tracking tools
- SLA...etc

### 5) TESTING:

- Unit testing
- Integration testing
- UAT
- Preparing test script/test plan/test scenarios

## 6) SOLUTION MANAGER

### 7) ADD-ONS

- Roll out project knowledge
- Upgrade project knowledge
- OSS ID
- Resume build-up...etc

### **HANA- S4 (SIMPLE LOGISTIC)**

INTRODUCTION ON SL WITH GAPS.

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TRIUMPH GATE